

GOVERNMENT OF SAMOA

MINISTRY OF HEALTH

REQUEST FOR EXPRESSIONS OF INTEREST

DATED: 14 February 2012

The Government of Samoa (Government) is currently in the process of acquiring the Medcen Hospital at Avele (Medcen Hospital). Upon completion of this process, the Government plans to lease out the Medcen Hospital to interested health care providers for the main purpose of enhancing/improving health care services for people of Samoa.

The Government therefore kindly invites any interested health care providers to indicate their interest to lease the Medcen Hospital by submitting a proposal which should address the following requirements or information:

1. Background information and current scope of business:
 - (a) Current business venture and business affiliations;
 - (b) Legal mandate for business: (please provide supporting documents) (e.g. Certificate of Incorporation, Foreign Investment Certificate and current Business License);
 - (c) Audited financial statements for the last five (5) years;
 - (d) Experience.

2. Proposed business venture for Medcen Hospital:
 - (a) Financial proposal for the leasing of the Medcen Hospital;
 - (b) Proposed business model or business plan which should address the following matters:
 - (i) Organisational Structure;
 - (ii) Type of service to be provided;
 - (iii) Contribution to health Sector goal and benefit to the public;
 - (iv) Target market;
 - (v) Financial sustainability;
 - (A) Operating Capital;
 - (B) Costs and pricing of services;
 - (vi) Proposed Technical Sustainability;
 - (A) Specialised human Resource(s);

- (B) Support services;
- (C) Facilities and Equipment;

3. Term of lease;
4. Any other relevant information.

Any expressions of interest should take into account the terms and conditions of the standard lease agreement for the leasing of Government Land which is available at the Ministry of Natural Resources and Environment.

Final consideration and award of any expressions of interest will be subject to the finalisation of Government acquiring Medcen Hospital.

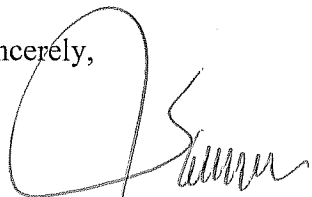
For further information or clarification in relation to this request, please contact the following person at the address provided:

Mrs Palanitina Tupuimatagi Toelupe
Director General/Chief Executive Officer
MINISTRY OF HEALTH
Tel:68100
Fax:26553
e-mail: ceo@health.gov.ws

All expression of interest proposals must be addressed and delivered to the following address no later than 3.00pm on 20 February 2012.

Tenders Board
Level 4
Central Bank of Samoa Building
Apia, Samoa

Sincerely,



Lavea Tupaimatuna Iulai Lavea

CHAIRMAN OF MEDCEN (MOU) TASKFORCE COMMITTEE